

Oracle Corporation, Menlo Park, CA



Situation: Oracle is selling and vacating a corporate campus in Menlo Park, CA. Oracle determined that it is most cost-effective to dispose of the old and purchase new than to store and later reinstall the existing furniture.

Material Composition: Steelcase Context systems furniture, plus miscellaneous offices, conference rooms, etc.

Quantity: Phase 1 of the move included 6,235 pieces.

Setting: Suburban corporate campus.

Overview

After its purchase of Sun Microsystems, Oracle made the decision to sell and vacate Sun's corporate campus in Menlo Park, CA. Although many employees are being relocated to other Oracle locations, Oracle determined that its most cost effective option is to purchase new furnishings as needed, rather than dismantle, store, and later reinstall the furniture from Menlo Park. Oracle requested Steelcase dealer OneWorkplace for assistance in disposing of the furniture.

Oracle's commitment to sustainability is highlighted on its web site, www.oracle.com/us/corporate/citizenship/environment/overview/index.html. Reducing waste and resource use impact is a central element. OneWorkplace brought IRN's Surplus Program to the attention of Oracle's facilities management team, and Oracle agreed that based on cost, environmental, and social considerations, reuse is by far the best way to handle the surplus generated as Menlo Park is emptied.

The surplus furniture is being removed in several phases as the campus is vacated. The first phase, completed in March 2011, encompassed removal of approximately 600 office settings, for a total of some 6,200 pieces.

Setting

The former Sun campus is comprised of nine low-rise buildings on a 57-acre site. Access is straightforward because the campus is now only lightly occupied.

Composition

Bookcases, 1,064; Bulletin or Tack Boards, 1,113; Cabinet, overhead, 592; Desk, corner, 613; Desk, straight, 670; Paper tray, 1,073; Misc. smaller office items and supplies (individual & boxed), 1,106

Case Study in Reuse: Oracle Corporation, Menlo Park, CA

Implementation Schedule: The project was scheduled over two weeks between March 21 and March 30, 2011. Corovan Moving & Storage provided labor for the project. Corovan has a standing working relationship with Oracle, and is also a regular IRN partner in California. Corovan's crews were divided into those knocking down the furniture and putting it on dollies (small items were first placed in boxes), a crew feeding each outbound trailer, and two or three packers inside the trailer loading to optimize the "cube" – that is, the number of pieces packed into the trailer. As always, IRN's goal was to pack as much as possible into each trailer, minimizing damage in transit by minimizing the room for items to shift, collide, or fall. The following table summarizes the Oracle project schedule, loads, and their final destinations.

Date	Piece Count	Destination
3/21, Monday	593	FTC, California
3/22, Tuesday	691	FTC, California
3/23, Wednesday	606	FTC, California
3/24, Thursday	756	FTC, California
3/28, Monday	685	FFTP, Jamaica
3/28, Monday	633	FFTP, Jamaica
3/29, Tuesday	549	FNH, El Salvador
3/29, Tuesday	489	FFTP, Jamaica
3/30, Wednesday	516	FNH, El Salvador
3/30, Wednesday	717	FNH, El Salvador
Total	6,235	

Destination As is frequent on relatively large projects, the Oracle product was provided to more than one recipient organization. In this case, four loads were claimed by California charities for use in regional community development projects. Three loads were shipped to the Fundacion Nuevos Horizontes in El Salvador, and three were packed and shipped to Food for the Poor's central Caribbean depot in Jamaica, which supplies FFTP relief projects throughout the Caribbean Basin. Four loads were absorbed by Feed the Children, for distribution from their southern California depot to FTC projects in the U.S. and overseas.

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